

Board of Directors Meeting Minutes

December 3, 2020

Present: Mary Forte – President Michelle Roppel – VP Gail Macik – Director Jennifer Gilmore – Director Judy Howe – Treasurer Brenda Landes – Secretary Chanel Hammer – Director

1.0 Meeting Opening:

1.1 A meeting was held via telephone conference call and commenced at 7:33 PM. Mary Forte called the meeting to order.

2.0 Business:

2.1 Secretary Report.

- **2.1.1** Mary asked questions about notes under Show, Membership and Treasurer Sections. Discussion is noted below.
- **2.1.2** There are no objections to approving the BOD Meeting Minutes from November 5, 2020. They are approved.

2.2 Treasurer Report.

- **2.2.1** Judy provided a preliminary report to the Board a snapshot in time.
- **2.2.2** The Treasurer Report will be provided when available and voted on at a later time.
- **2.2.3** Judy has started the process to get PayPal account transferred from Linda Pollock to VAOBA. Patricia Kinsey is still getting emails. Discussed whether there are any options.
- 2.2.4 Square account has been changed over.
- **2.2.5** <u>Treasurer@vaoba.org</u> has been changed to Judy Howe (through Openherd).
- **2.2.6** Judy reported that several farms from PA have contacted Donna because PA went into lockdown and they requested their fees back from show. Board needs to hear from Donna and give consideration to those farms that were affected. Conversation tabled until the Board can hear from Donna.
 - **2.2.6..1.** Anyone who signed up for the show was aware of the uncertainty of the virus. The sign up documents were clear.

2.3 Membership.

- **2.3.1** The new membership year begins on January 1, 2021.
- **2.3.2** VAOBA members have tendency to sign up late in the year in advance of the show. Should there be some sort of penalty to sign up later? May not be good idea.
- **2.3.3** Should there be tiered membership categories like AOA has for full member, show member, education member, etc. This would help get smaller farms and hobby farms involved references and how to's for those that have no interest in showing. What would it entitle them to? Create members only part of website?
- **2.3.4** Can members who sell alpacas to new alpaca owners pass on a discounted associate membership to VAOBA?
- **2.3.5** Membership plan to follow? Bring a club atmosphere rather than an organization atmosphere. Gail will draft some ideas for Board to review.

- **2.3.6** Member list still needs to be updated on the website to include Funky Fleece Farm and Poplar Hill Alpacas.
- **2.3.7** Brenda will send letter and a membership invoice to Virginia farms. Letter to outline the benefits.

2.4 Website/Electronic Media.

2.4.1 Nothing new.

2.5 Education.

2.5.1 Difficult with COVID to plan.

2.6 Show Follow up.

- **2.6.1** VAOBA trailer needs to be sold. It is at Donna's farm.
- **2.6.2** New carpet is in a rented storage shed in Tappahanock. Glenn, Donna, and Judy have copies of the rental agreement. The cost was \$1700. Copy of rental agreement and lock combination should be sent to VAOBA President and Secretary for record.
- **2.6.3** If we can have public and vendors, we can afford the show at Fredericksburg Expo.
- **2.6.4** Discussion of whether VAOBA should reach out to Fredericksburg Expo to hold dates. We need more information on cost of the Expo.
- 2.6.5 Mary will discuss holding date with Expo as long as no money and no contract.
- **2.6.6** Need to table show venue discussion until final show expenses and income is available.
- **2.6.7** Judges for next year's show. Discussed having two non-senior Judges (possibly Arturo Pena and Laurel Shouvlin), and Wade Gease for walking fleece.

3.0 Adjournment.

- **3.1** Meeting was adjourned at 8:58 PM.
- **3.2** Next meeting will be held on Thursday, January 7, 2020, at 7:30 PM.

Respectfully Submitted by Brenda Landes, VAOBA Secretary

On Dec 2, 2020, at 12:56 PM, Judy Howe <wildwoodpacas@yahoo.com > wrote:

Hello all,

I will not have the December report in its usual format available for the meeting. I will get a December report next week and send it out, but please understand that there is still a lot of movement of money going on. Sue Ives has not completed her work, nor is expected to until 30 days post show. Not sure if Patty has changes to walking fleece. There are still some invoices outstanding, although most have been paid. There is still a deposit due from money collected by Sue Ives.

Some information that I can pass along:

Silent Auction raised \$1,067 Regular Auction raised \$14,230 Of that amount \$10,000 has been collected and the balance (\$4,230) will be invoiced over quarterly payments

Current balance in Bank Account: \$36,348.03 Outstanding checks: \$9,163.96 Available funds: \$27,184.07 Expected deposit: \$5,503 PayPal balance: \$2,914.74

Expected balance: \$35,601.81 (plus receivables from auction \$4230 over next year)

Still outstanding: Invoice from Amanda Invoices from Sue Ives and Patty Fuller Refunds not associated with COVID, Sue Ives is figuring that out Maybe more, who knows.

This is the most relevant info on where we stand. Exact numbers need to be until after Sue Ives does her thing. Personal opinion, we did pretty well considering the huge cost of carpet. I'll talk to you tomorrow night.

November 30, 2020 Report

5:11 PM

01/05/21

Virginia Alpaca Owners & Breeders Assoc. Reconciliation Detail Union Bank & Trust, Period Ending 11/30/2020

| Туре | Date | Num | Name | Clr | Amount | Balance |
|---------------------|-------------------------------|--------------|------------------------------------|-----|--------------------|--------------------------|
| Beginning Balance | | | | | | 46,342.28 |
| Cleared Trans | | | | | | |
| Checks and Check | d Payments - 18 10/25/2020 | 2194 | Sue lves | х | -1,000.00 | -1.000.00 |
| Check | 10/27/2020 | 2194 | Fredericksburg Exp | â | -14,000.00 | -15.000.00 |
| Check | 11/06/2020 | 2196 | Telemedia Broadcas | â | -1.200.00 | -16,200.00 |
| Check | 11/09/2020 | 2197 | Lowes | x | -537.20 | -16,737.20 |
| Check | 11/12/2020 | | C&R Carpet and Rug | x | -5,400.00 | -22,137.20 |
| Check | 11/13/2020 | | Amazon | X | -184.71 | -22,321.91 |
| Check | 11/13/2020 | | Amazon | х | -21.05 | -22,342.96 |
| Check | 11/18/2020 | 2198 | Fredericksburg Exp | X | -2,540.41 | -24,883.37 |
| Check | 11/18/2020 | | Fredericksburg Exp | X | -700.00 | -25,583.37 |
| Check | 11/23/2020 | 5107 | Wade Gease | X | -2,869.34 | -28,452.71 |
| Check | 11/23/2020 | 5108 | Evans Photography | X | -1,160.00 | -29,612.71 |
| Check | 11/23/2020 | 5103 | David Ebie | х | -300.00 | -29,912.71 |
| Check | 11/23/2020 | 5102 | Chrystal Fleck | X | -204.00 | -30,116.71 |
| Check | 11/23/2020 | 5106 | Alpacas of greater t | X | -200.00 | -30,316.71 |
| Check | 11/23/2020 | 5101 | Lanart | x | -200.00 | -30,516.71 |
| Check | 11/23/2020 | | Staples | X | -150.24 | -30,666.95 |
| Check | 11/25/2020 | | Hilton hotel | X | -2,067.30 | -32,734.25 |
| Check | 11/29/2020 | | Aylett Mini Storage | х | -1,748.45 | -34,482.70 |
| Total Check | s and Payments | | | | -34,482.70 | -34,482.70 |
| | nd Credits - 4 ite | ms | | | | |
| Deposit | 11/16/2020 | | | х | 19,649.50 | 19,649.50 |
| Deposit | 11/18/2020 | | | х | 838.35 | 20,487.85 |
| Deposit | 11/20/2020 | | | x | 1,200.00 | 21,687.85 |
| Deposit | 11/23/2020 | | | х | 5,014.88 | 26,702.73 |
| Total Depos | sits and Credits | | | | 26,702.73 | 26,702.73 |
| Total Cleared | Transactions | | | | -7,779.97 | -7,779.97 |
| Cleared Balance | | | | | -7,779.97 | 38,562.31 |
| Uncleared Tra | | | | | | |
| | d Payments - 5 it | 5104 | Dennis Missource | | 000.00 | 000.00 |
| Check Check | 11/23/2020 11/23/2020 | 5104 | Dennis Mignogno Barefoot Studio | | -800.00 -100.00 | -800.00 -900.00 |
| Check | 11/24/2020 | 5110 | Light Livestock | | -7,600.00 | -8,500.00 |
| Check | 11/24/2020 | 5109 | Fredericksburg Exp | | -1,539.00 | -10,039.00 |
| Check | 11/30/2020 | 5112 | Able Printing | | -1,429.50 | -11,468.50 |
| Total Check | s and Payments | | | | -11,468.50 | -11,468.50 |
| Total Uncleare | ed Transactions | | | | -11,468.50 | -11,468.50 |
| Register Balance as | s of 11/30/2020 | | | | -19,248.47 | 27,093.81 |
| New Transact | tions | | | | | |
| | d Payments - 20 | items | | | | |
| Check | 12/01/2020 | 5117 | Donna Higgason | | -3,736.76 | -3,736.76 |
| Check | 12/01/2020 | 5114 | Debra Weiss | | -675.00 | -4,411.76 |
| Check | 12/01/2020 | 5116 | Randy Strong | | -250.00 | -4,661.76 |
| Check | 12/01/2020 | 5113 | Ameritech Construct | | -200.00 | -4,861.76 |
| Check | 12/01/2020 | 5115 | Point of View Alpaca | | -100.00 | -4,961.76 |
| Check | 12/01/2020 | 5111 | City of Fredericksburg | | -90.00 | -5,051.76 |
| Check | 12/02/2020 | 5119 | Laurel Shouvlin | | -1,282.70 | -6,334.46 |
| Check | 12/02/2020 | 5118 | Heavens Hill Alpacas | | -500.00 | -6,834.46 |
| Check | 12/08/2020 | 5400 | Patty Fuller | | -622.00 | -7,456.46 |
| Check | 12/11/2020 | 5120 | John Ballentine | | -1,643.75 | -9,100.21 |
| Check | 12/14/2020 | 5121 | AOA | | -3,178.00 | -12,278.21 |
| Check Check | 12/14/2020 | 5122 | Sue Ives Gleo Kirby | | -1,055.00 | -13,333.21 |
| | 12/20/2020 | 5123 | Glen Kirby Kondall Crook Alaga | | -451.76 | -13,784.97 |
| Check Check | 12/21/2020 12/21/2020 | 5129 5126 | Kendall Creek Alpac Alpaca Road | | -665.00 -304.00 | -14,449.97 -14,753.97 |
| Check | 12/21/2020 | 5120 | Sign Quik | | -304.00 | -14,982.93 |
| Check | 12/21/2020 | 5127 | Broad Creek Alpacas | | -166.50 | -15,149.43 |
| Check | 12/21/2020 | 5130 | Tuckahoe Treasures | | -60.00 | -15,209.43 |
| | | | | | | |

Virginia Alpaca Owners & Breeders Assoc. Reconciliation Detail Union Bank & Trust, Period Ending 11/30/2020

| Туре | Date | Num | Name | Clr | Amount | Balance |
|----------------------------|--------------------------|--------------|-------------------------------------|-----|------------------|--------------------------|
| Check Check | 12/21/2020 12/21/2020 | 5128 5125 | Holdfast Farm Abiding Hills Farm | | -48.00 -48.00 | -15,257.43 -15,305.43 |
| Total Che | cks and Payments | | | _ | -15,305.43 | -15,305.43 |
| Deposits | and Credits - 7 ite | ms | | | | |
| Deposit | 12/01/2020 | | | | 608.00 | 608.00 |
| Deposit | 12/01/2020 | | | | 5,759.00 | 6,367.00 |
| Deposit | 12/02/2020 | | | | 557.72 | 6,924.72 |
| Deposit | 12/10/2020 | | | | 197.78 | 7,122.50 |
| Deposit | 12/14/2020 | | | | 5,463.00 | 12,585.50 |
| Deposit | 12/21/2020 | | | | 2,914.74 | 15,500.24 |
| Deposit | 12/29/2020 | | | _ | 322.07 | 15,822.31 |
| Total Deposits and Credits | | | | | 15,822.31 | 15,822.31 |
| Total New Tr | ansactions | | | | 516.88 | 516.88 |
| Ending Balance | | | | - | -18,731.59 | 27,610.69 |

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Virginia Alpaca Owners & Breeders Assoc. Reconciliation Summary

| Union Bank & Trust, Period Ending 1 | 1/30/2020 |
|-------------------------------------|-----------|
|-------------------------------------|-----------|

| | Nov 30, 20 | |
|-----------------------------------|------------|----------|
| Beginning Balance | | 46,342.2 |
| Cleared Transactions | | |
| Checks and Payments - 18 items | -34,482.70 | |
| Deposits and Credits - 4 items | 26,702.73 | |
| Total Cleared Transactions | -7,779.97 | |
| Cleared Balance | | 38,562.3 |
| Uncleared Transactions | | |
| Checks and Payments - 5 items | -11,468.50 | |
| Total Uncleared Transactions | -11,468.50 | |
| Register Balance as of 11/30/2020 | | 27,093.8 |
| New Transactions | | |
| Checks and Payments - 20 items | -15,305.43 | |
| Deposits and Credits - 7 items | 15,822.31 | |
| Total New Transactions | 516.88 | |
| Ending Balance | | 27,610.6 |